

Message Text

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PAGE 01 MOSCOW 05716 181001Z

11

ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 L-03 CIAE-00 INR-10 NSAE-00

RSC-01 DOTE-00 DRC-01 /052 W
----- 104669

R 180859Z APR 74

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 7991

INFO USDOC WASHDC

LIMITED OFFICIAL USE MOSCOW 5716

E. O. 11652: N/A

TAGS: BFOL, UR

SUBJ: GLOBE UNION NEGOTIATIONS WITH METALLURGIMPORT

REF: STATE 76256

1. DURING DISCUSSION EARLY MARCH WITH GLOBE UNION OFFICIALS, INCLUDING ATTORNEY, EMBOFF POINTED OUT USUAL SOVIET METHODS IN NEGOTIATIONS INCLUDING PROCRASTINATION, ATTEMPTS PLAY ONE FIRM OFF AGAINST OTHER, AND PUSHING FIRM ACCEPT STANDARD CONTRACT. BASED ON FACTS PRESENTED BY GLOBE UNION EMBOFF OPINED THAT SOVIETS APPEARED INTERESTED AND NEGOTIATIONS PROCEEDING AS WELL AS MIGHT BE EXPECTED. IN EMBASSY EXPERIENCE APPARENT COOLING OFF IN SOVIET INTEREST NOT ALWAYS INDICATIVE OF ACTUAL STATE OF AFFAIRS.

2. EMBASSY WILL ATTEMPT DETERMINE THROUGH DISCREET CONTACTS PRESENT STATUS OF GLOBE UNION NEGOTIATIONS WITH METALLURGIMPORT. HOWEVER, BELIEVE ANY DIRECT APPROACH TO FTO WOULD NOT HELP AND MIGHT IN FACT PROVE COUNTER-PRODUCTIVE.
STOESSEL

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 18 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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30 JUN 2005

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